### Eden Health District FY24 Financial Results November 30, 2023

#### **Financial Highlights**

Eden Health District had a cash gain of \$212,654 for November which was favorable to the budget by \$4,190. The favorable variance was primarily attributable to higher than budgeted other income of \$25,000 and lower salaries and wages of \$1,004 which was offset with higher than budgeted consulting expense by \$14,403, higher repairs and maintenance expense by \$5,611 and lower interest income by \$1,588. Other income of \$25,000 is income recognized and recorded as a receivable from the city of Hayward for their contribution toward the St. Rose feasibility study. Unfavorable consulting expense is due to the progress billing for the St. Rose feasibility study. Variances occur due to timing differences between income recognized from EHD's partners and the recording of consulting expense when progress billings are received. The total cost of the study is \$130,000 and EHD's contribution to the expense will be \$18,500.

**Dublin Gateway** had a cash gain of \$206,041 which was unfavorable to the budget by \$4,686. The variance was primarily due to higher than budgeted elevator repairs. In late October, there was an incident at the Dublin building where a suspected homeless man walked into the building and vandalized the door to one of the buildings elevators. The man was in the building for about 10 minutes and rode the elevator up to the 3<sup>rd</sup> floor and when he rode the elevator back down to the first floor, he started to kick the door while inside the elevator and knocked it off the track. The incident was reported to Roger Martins by the security guard for the 4050 building, who is hired by Sutter/PAMF to patrol the atrium lobby and both buildings until Sutter's building closes at 8:00pm. The security guard did not witness the man hitting the elevator doors but heard the commotion just as he was exiting the atrium lobby. The security guard called the police, and a report was filed. The estimated cost for the repair was \$8,126. EHD could have filed a claim with their insurance, but the deductible is \$5,000 so it didn't make sense to move forward with a claim.

**Eden's Medical Building** had a cash gain of \$55,398 which was unfavorable to the budget by \$1,028. The variance was due to unfavorable utility expense by \$570 and unfavorable general repairs and maintenance of \$522.

<u>Community Services</u> expenses for November were \$10,373. Expenses were unfavorable to the budget by \$95.

<u>District Office</u> operating expenses were \$74,266 and were unfavorable to the budget by \$13,414. The variance was primarily due to higher than budgeted consulting expense for the St. Rose feasibility study by \$14,403 and was offset with favorable salaries and benefits by \$1,004. Favorable salaries and benefits were due to the discontinuation of health insurance for one of EHD's staff members dependent.

Eden Health District had a net gain of \$99,189 for November which was favorable to the budget by \$4,189. Net assets were higher by \$143,669 compared to June 30, 2023.

## Eden Township Healthcare District Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended November 30, 2023

	NOVEMBER						
	Actual	Budget	Variance				
Operating revenues							
Rental income	305,779	305,779	-				
CAM Reimbursement	147,028	146,948	80				
PAMF's Bldg 4050 Reimbursements	38,707	38,712	(5)				
Other Income/Tenant Reimbursements	4,404	4,368	36				
Total operating revenues	495,917	495,806	111				
Operating expenses							
Salaries & Benefits	47,621	48,625	1,004				
Consulting	14,903	500	(14,403)				
Community Education	3,012	2,917	(95)				
Legal Fees	-	-	- 1				
Audit/Tax Preparation Fees	1,806	1,792	(14)				
Management Fees	27,143	27,007	(136)				
Public Relations	77	77	-				
Utilities (Gas, Electric & Water)	29,015	29,556	540				
Repairs & Maintenance	122,412	116,800	(5,611)				
Investment Fees	-	-	-				
Insurance	6,501	6,478	(23)				
Purchased Services	3,658	3,825	167				
Other Direct Costs	8,812	8,319	(494)				
Property Taxes/Franchise Taxes	20,268	20,000	(268)				
Grants/Sponsorships to service providers	7,361	7,361					
Amortization	11,812	11,812	0				
Depreciation	140,563	140,562	(0)				
Total operating expenses	444,964	425,631	(19,333)				
Operating profit/(loss)	\$50,953	\$70,175	(\$19,222)				
Nonoperating revenues (expenses):							
Interest income	10,912	12,500	(1,588)				
Interest expense	(26,527)	(26,527)	0				
Net incr/(decr) in fair value of investments	38,909	38,909	-				
Realized gain/(loss)	(58)	(58)	-				
Other Income	25,000		25,000				
Net nonoperating revenues (expenses)	48,236	24,824	23,412				
Net profit/(loss)	\$ 99,189	\$ 94,999	\$ 4,189				

	YEAR TO DAT	E
Actual	Budget	Variance
1,521,165	, ,	0
735,649	,	830
193,533	,	(20)
27,487	24,140	3,347
2,477,833	2,473,676	4,157
239,790	240,794	1,004
117,982	•	(65,482)
15,356	,	(1,171)
181	181	-
8,987	8,958	(29)
136,256	134,880	(1,376)
385	385	-
157,481	157,675	193
506,294	508,331	2,037
4,037	3,750	(287)
32,505	32,390	(116)
18,706	18,790	84
43,316	42,001	(1,315)
101,342	100,889	(452)
44,722	44,722	-
58,987	58,986	(0)
702,325	702,324	(1)
2,188,651	2,121,741	(66,911)
\$289,182	\$351,936	(\$62,754)
51,670	49,650	2,020
(170,794	(228,584)	57,790
45,167	45,167	-
(7,712	) (7,712)	-
87,000		87,000
5,331	(141,479)	146,810
\$ 294,513	\$ 210,457	\$ 84,056

Variance explanations can be found on pages 2,3,4, and 5.

## Dublin Gateway Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended November 30, 2023

		NOVEMBER			YEAR TO DATE				
	Actual	Budget	Variance		Actual	Budget	Variance		
Operating revenues									
Rental income	241,368	241,368	\$ -		\$ 1,202,792	\$ 1,202,792	\$ -		
CAM Reimbursement	116,033	115,953	80		580,164	579,845	319		
PAMF's Bldg 4050 Reimbursements	38,707	38,712	(5)		193,533	193,553	(20)		
Other Income/Tenant Reimbursements	4,137	4,102	36		23,915	22,474	1,441		
Total operating revenues	\$400,245	\$400,135	\$110		\$2,000,403	\$1,998,663	\$1,740		
Operating expenses							1		
Legal/Professional Fees	-	-	-		-	~	-		
Management Fees	23,477	23,171	(306)		117,385	115,857	(1,528)		
Utilities (Gas, Electric & Water)	19,935	21,046	1,110		111,887	114,072	2,185		
Repairs & Maintenance	98,601	93,478	(5,123)	Α	418,093	419,107	1,014		
Insurance	2,018	2,009	(9)		10,088	10,043	(45)		
Other Direct Costs	3,378	3,177	(201)		16,406	15,905	(501)		
Property Taxes/Franchise Tax	20,268	20,000	(268)		101,342	100,889	(452)		
Amortization	9,975	9,975	0		49,802	49,802	0		
Depreciation	99,615	99,615			498,270	498,270			
Total operating expenses	277,266	272,470	(4,796)		1,323,273	1,323,945	672		
Operating profit/(loss)	\$122,979	\$127,664	(\$4,686)		\$677,130	\$674,718	\$2,412		
Nonoperating revenues (expenses):									
Interest Income	-	-	-		-	-	-		
Interest expense	(26,527)	(26,527)	0		(136,634)	(136,634)	0		
Net incr/(decr) in fair value of investments	-	-	-		-	=	-		
Realized gain/(loss)									
Net nonoperating revenues (expenses)	(26,527)	(26,527)	0		(136,634)	(136,634)	0.		
Net profit/(loss)	\$96,452	\$101,137	(\$4,686)		\$540,497	\$538,084	\$2,412		
ı									

A) Variance is primarily due to higher than budgeted elevator repairs.

# Eden Medical Building Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended November 30, 2023

	NOVEMBER					
		Actual		Budget	Va	riance
Operating revenues						
Rental income	\$	64,411	\$	64,411	\$	-
CAM Reimbursement		30,995		30,995		-
Other Income/Tenant Reimbursements		266		266		0
Total operating revenues		\$95,672		\$95,672		\$0
Operating expenses						
Legal Fees		-		L		-
Management Fees		3,666		3,836		170
Utilities (Gas, Electric & Water)		9,080		8,510		(570)
Repairs & Maintenance		23,320		22,798		(522)
Insurance		908		894		(14)
Other Direct Costs		3,300		3,208		(92)
Amortization		1,837		1,837		0
Depreciation		40,652		40,652		-
Total operating expenses		82,763		81,735		(1,028)
Operating profit/(loss)		\$12,909		\$13,937		(\$1,028)
Nonoperating revenues (expenses):						
Interest income		-		-		-
Interest expense		-		-		-
Net incr/(decr) in fair value of investments		-		-		-
Realized gain/(loss)		_				-
Net nonoperating revenues (expenses)	$\perp$	-		-		-
Net profit/(loss)		\$12,909		\$13,937		(\$1,028)

	YEAR TO DAT	E
Actual	Budget	Variance
\$ 318,372	\$ 318,372	\$ 0
155,485	154,974	511
3,572	1,666	1,906
\$477,430	\$475,013	\$2,417
_	-	_
18,871	19,023	152
45,594	43,603	(1,991)
85,748	86,604	856
4,540	4,470	(70)
17,354	16,142	(1,212)
9,185	9,184	(1)
202,577	202,576	(0)
383,870	381,602	(2,268)
\$93,560	\$93,411	\$149
		10
-	-	-
-	-	-
-	-	-
-		
-		-
\$93,560	\$93,411	\$149

## Community Services Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended November 30, 2023

Operating revenues
Rental income
Interest income
Total operating revenues
Operating expenses
Community Education/Communciations
Grants/Sponsorships to service providers
Amortization
Depreciation
Total operating expenses
Operating profit/(loss)
Nonoperating revenues (expenses):
Interest expense
Net incr/(decr) in fair value of investments
Realized gain/(loss)
Net nonoperating revenues (expenses)
Net profit/(loss)

NOVEMBER								
Α	ctual	В	udget	Variance				
\$	_	\$	_	\$	_			
Ψ	-	Ψ	-	Ψ	_			
	\$0		\$0		\$0			
	3,012		2,917		(95)			
	7,361		7,361		-			
	-		-		-			
					-			
	10,373		10,278		(95)			
	(\$10,373)		(\$10,278)	(\$9				
	0		0		0			
	0		0		0			
	0		0					
	\$0		\$0		\$0			
	(\$10,373)		(\$10,278)		(\$95)			

YEAR TO DATE							
Actual		Budg	et	Variance			
\$	-	\$ -		\$	-		
	\$0		\$0		\$0		
15,3 44,7 - - - - - - - - - - - - - - - - - - -	22	58	,185 ,722 - ,907 ,907)		(1,171) - - - (1,171) (\$1,171)		
(\$60,0	0 0 0 \$0 \$0	(\$58	0 0 0 \$0 ,907)		0 0 0 \$0 (\$1,171)		

### District Office Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended November 30, 2023

	NOVEMBER				YEAR TO DATE				
	Actual	Budget	Variance	1	Actual	Budget	Variance		
Operating revenues				1					
Interest income	\$ 10,912	\$ 12,500	\$ (1,588)		\$ 51,670	\$ 49,650	\$ 2,020		
Total operating revenues	\$ 10,912	\$ 12,500	(\$1,588)		\$51,670	\$49,650	\$2,020		
Operating expenses									
Salaries & Benefits	47,621	48,625	1,004		239,790	240,794	1,004		
Consulting	14,903	500	(14,403)	A	117,982	52,500	(65,482)		
Legal Fees	-	-	-		181	181	-		
Audit Fees	1,806	1,792	(14)		8,987	8,958	(29)		
Public Relations	77	77	-		385	385	-		
Repairs & Maintenance	491	524	33		2,453	2,620	167		
Investment Fees	-	-	-,		4,037	3,750	(287)		
Insurance	3,575	3,575	-		17,877	17,877	-		
Purchased Services	3,658	3,825	167		18,706	18,790	84		
Other Direct Costs	2,135	1,934	(201)		9,555	9,954	398		
Depreciation	296	296	(0)		1,479	1,478	(1)		
Total operating expenses	74,562	61,148	(13,414)		421,431	357,286	(64,144)		
Operating profit/(loss)	(\$63,650)	(\$48,648)	(\$15,002)		(\$369,761)	(\$307,636)	(\$62,125)		
Nonoperating revenues (expenses):									
Interest expense	0	0	0		(34,160)	(91,950)	57,790		
Net incr/(decr) in fair value of investments	38,909	38,909	0		45,167	45,167	0		
Realized gain/(loss)	(58)	(58)	0		(7,712)	(7,712)	0		
Other Income	25,000	0	25,000	В	87,000	0	87,000		
Net nonoperating revenues (expenses)	\$63,851	\$38,851	\$25,000	ļ	\$90,295	(\$54,495)	\$144,790		
Net profit/(loss)	\$201	<u>(</u> \$9,797)	\$9,998		(\$279,466)	<u>(\$362,131)</u>	\$82,665		
				J					

- A) Favorable variance due to cancellation of staff members dependent health insurance.
- B) Unfavorable variance due to higher than budgeted expense for the St. Rose feasibility study.
- C) Favorable variance due to the recognition of income to be received from the City of Hayward for their contribution to the St. Rose feasibility study.

#### **Eden Township Healthcare District**

Combining Statement of Net Assets November 30, 2023

(With Comparative Totals as of June 30, 2023)

	District Office November 30, 2023		Dublin Gateway LP November 30, 2023		Eden Medical Building November 30, 2023			n Healthcare District mber 30, 2023	Eden Healthcare District June 30, 2023	
Assets			_				11012	1110-11-10-1		110 50, 2025
Current assets:										l
Cash, equivalents and deposits	\$	319,065	\$	80,297	\$	7,065	\$	406,427	\$	421,955
Restricted cash and investments		*		-		-		-		520
Accounts receivable		63,500		45,379		598		109,478		1,551,088
Prepaid Expenses		48,810		26,929		12,044		87,783		86,140
Interest Receivable		20,359	_	-		-		20,359	_	25,526
Total current assets		451,734		152,606	_	19,707		624,047		2,084,709
Investments		4,383,370		-		-		4,383,370		4,618,172
Deposit				-		-1		-		: 40
Other		7.7		379,475		89,736		469,211		498,484
Capital assets:		*		-		-		-		150
Construction in Progress		-		-		2 005 002		-		10.005.000
Nondepreciable		4.730		11,000,000		2,005,082		13,005,082		13,005,082
Depreciable		4,730	-	13,181,818	_	3,674,434		16,860,983	-	17,525,699
Total assets	\$	4,839,834	\$	24,713,898	\$	5,788,960	\$	35,342,692	\$	37,732,146
Liabilities and net assets										
Current liabilities:										
Accts payable and accr'd liab	\$	102,436	\$	109,270	\$	14,875	\$	226,580	\$	271,661
Taxes payable		(8)		-		-				(30)
Interest payable		E		26,527		-		26,527		27,176
Security deposits payable		¥:		114,502		52,820		167,322		167,322
Unearned rent		20.472		57,006		1,708		58,714		58,060
Grants payable		38,472		-	_			38,472	_	150,000
Total current liabilities		140,908		307,305	_	69,403		517,616		674,219
Notes Payable (PG&E Loan)		(2)		-		34,872		34,872		2 171 210
Sutter Damages Award payable		-		0.745.720		-		0.745.730		2,171,218
Loan payable (Building Loan)	_		_	9,745,730				9,745,730		9,985,903
Total non-current liabilities			_	9,745,730	_	34,872		9,780,602	_	12,157,121
Total liabilities		140,908		10,053,035	_	104,275		10,298,218	_	12,831,341
Net assets										
Invested in cap assets, net of debt		4,730		14,436,087		5,679,516		20,120,334		20,544,877
Restricted		÷.		-		-		-		(
Unrestricted		4,694,196		224,777		5,167		4,924,140		4,355,928
Total net assets		4,698,926		14,660,863	_	5,684,683		25,044,474		24,900,805
Total liabilities & net assets	\$	4,839,834	\$	24,713,898	\$	5,788,960	\$	35,342,692	\$	37,732,146