Eden Health District Financial Results February 28, 2023

Financial Highlights

Eden Health District (EHD) had a cash gain of \$157,334 for the month of February. The gain was favorable to the budget by \$221,504 and was primarily attributable to lower than budgeted election expense by \$180,472 and lower than budgeted consulting expense by \$37,469. The favorable variance for consulting was due to the board's decision to postpone the re-engagement of Lighthouse Public Affairs to assist the district in the possibility of obtaining taxing authority.

Election expense is determined by the number of registered voters. Prior to the election held in FY23, EHD utilized an at-large election system. An at-large election structure allowed voters from the entire district to elect all five (5) board members, and board members were eligible to hold office no matter where they reside in the district. Election expense in the past has been very expensive due to the large number of registered voters within the entire district served. In FY22, EHD converted to a by-district (zones) election system which broke down the district's election area into zones. Converting to a by-district (zone) election was expected to reduce election cost since the number of registered voters by zone is less than the number of registered voters for the entire district. The structure also ensured the district's board had representation by a resident of each of the zones the board serves. Election expense in FY21 was \$716,717. The budgeted expense for FY23 was \$500,000 and the actual expense incurred was \$319,528.

<u>Dublin Gateway</u> had a cash gain of \$209,762 and was unfavorable to the budget by \$4,446. The variance was primarily due to unfavorable utility expense by \$5,582 and repairs and maintenance expense by \$5,003 which was offset with favorable operating revenue by \$6,915. Favorable revenue was due to the renewal of a five (5) year lease for an existing tenant where the rental rate per square foot was higher than the rate budgeted. Unfavorable repairs and maintenance were mainly due to higher than budgeted valet parking. All three of the building's tenants (Sutter, Stanford's Urgent Care, and Golden State Orthopedic) have been busier over the last several months, and Sutter's management approached the districts property management about the possibility of renting some extra parking spaces in the parking lot across the street for additional employee parking. The parking lot has 72 parking spaces, and the properties HOA manager has agreed to rent these spaces at a cost of \$6,000/month on a month-to-month basis. This cost will be split between the district and Sutter and will be billed back to the tenants through CAM. Also, with the pending build-out to be completed soon on the 2nd floor for Sutter's prior shell space, its expected the need for parking will increase even more.

Eden's Medical Building had a cash gain of \$59,080 and was unfavorable to the budget by \$1,754. The variance was primarily attributable to unfavorable utility expense by \$1,462.

<u>Community Services</u> expense was \$31,206 for February. The expense was favorable to the budget by \$656 and was due to lower than budgeted community communications expense.

<u>District Office</u> expenses were \$91,717 in February and were favorable to the budget by \$221,074. The favorable variance was primarily due to lower than budgeted election expense by \$180,472 and consulting expense by \$37,469. Additional contributors were lower than budgeted legal fees by \$3,821 and higher interest income by \$5,974.

Eden Health District had a net loss of \$53,663 for February. The loss was lower than the budgeted loss by \$221,504 and was primarily attributable to lower than budgeted election expense by \$180,472 and lower consulting expense by \$37,469.

Eden Township Healthcare District Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended February 28, 2023

	FEBRUARY						
	Actual	Budget	Variance				
Operating revenues							
Rental income	298,482	292,379	6,104				
CAM Reimbursement	130,977	130,598	379				
PAMF's Bldg 4050 Reimbursements	30,835	30,835	.				
Other Income/Tenant Reimbursements	4,759	4,045	713				
Total operating revenues	465,053	457,856	7,196				
Operating expenses							
Salaries & Benefits	49,380	48,843	(537)				
Consulting	4,781	42,250	37.469				
Community Education	2,956	3,611	656				
Legal Fees	34	3,854	3,821				
Audit/Tax Preparation Fees	1,733	1,878	145				
Management Fees	26,531	26,525	(6)				
Public Relations	67	67	1				
Utilities (Gas, Electric & Water)	28,186	21,142	(7,044)				
Repairs & Maintenance	85,349	80,487	(4,862)				
Investment Fees	-	-	-				
Insurance	6,235	6,239	-				
Purchased Services	3,831	3,763	(68)				
Other Direct Costs	9,799	8,477	(1,322)				
Election Expense	27,861	208,333	180,472				
Property Taxes/Franchise Taxes	20,044	19,700	(344)				
Grants to service providers	26,500	26,500	-				
Amortization	11,747	11,747	-				
Depreciation	140,076	140,077					
Total operating expenses	445,109	653,493	208,379				
Operating profit/(loss)	\$19,943	(\$195,636)	\$215,580				
Nonoperating revenues (expenses):							
Interest income	12,474	6,550	5,924				
Interest expense	(25,848)	(25,848)	0				
Net incr/(decr) in fair value of investments	(59,174)	(59,174)	-				
Realized gain/(loss)	(1,059)	(1,059)	-				
Other Income							
Net nonoperating revenues (expenses)	(73,607)	(79,531)	5,924				
Net profit/(loss)	\$ (53,663)	\$ (275,167)	\$ 221,504				

	VEAD TO DATE	
Actual	YEAR TO DATE Budget	Variance
Aotuui	Dudget	Variance
2 256 500	2 222 254	24.220
2,356,589	2,322,354	34,236
1,045,308	1,043,412	1,896
246,679	246,679	-
38,291	33,006	5,285
3,686,867	3,645,450	41,417
386,850	385,343	(1,508)
20,734	59,103	38,369
24,292	31,589	7,297
1,076	4,588	3,512
13,666	14,388	721
211,510	212,053	543
532	536	4
229,997	188,656	(41,341)
675,068	674,765	(303)
9,081	8,500	(581)
49,144	48,804	(340)
35,196	39,138	3,943
70,407	66,058	(4,349)
319,528	500,000	180,472
160,350	159,793	(557)
640,998	220,998	(420,000)
94,337	94,361	24
1,144,276	1,144,282	(224 000)
4,087,043	3,852,954	(234,089)
(\$400,176)	(\$207,504)	(\$192,672)
89,706	52,400	37,306
(227,959)	(227,951)	(8)
(88,934)	(88,934)	-
(16,232)	(16,232)	-
-		
(243,419)	(280,717)	37,298
\$ (643,596)	\$ (488,221)	\$ (155,375)

Variance explanations can be found on pages 2,3,4, and 5.

Dublin Gateway Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended February 28, 2023

]	FEBRUARY				YEAR TO DATE					
	Actual	Budget	Variance			Actual		Budget	V	ariance
Operating revenues										
Rental income	235,755	229,652	6,104	Α	\$	1,855,584	\$	1,821,348	\$	34,236
CAM Reimbursement	100,759	100,380	379	Α		806,073		804,177		1,896
PAMF's Bldg 4050 Reimbursements	30,835	30,835	- 1		l	246,679		246,679		-
Other Income/Tenant Reimbursements	4,128	3,695	433			34,904		30,206		4,699
Total operating revenues	\$371,477	\$364,562	\$6,915		\$	2,943,240		\$2,902,410		\$40,831
Operating expenses										
Legal/Professional Fees	-	-	- 1		ı	_		_		-
Management Fees	22,793	22,793	(0)		1	182,345		182,344		(1)
Utilities (Gas, Electric & Water)	20,184	14,602	(5,582)	В	ı	164,951		128,468		(36,483)
Repairs & Maintenance	67,158	62,155	(5,003)	С	l	531,504		526,514		(4,991)
Insurance	1,937	2,044	107		l	14,977		15,488		511
Other Direct Costs	3,752	3,212	(540)			25,353		24,942		(411)
Property Taxes/Franchise Tax	20,044	19,700	(344)			160,350		159,793		(557)
Amortization	9,929	9,928	(1)			79,428		79,430		2
Depreciation	99,812	99,812	0			814,118		814,122		3
Total operating expenses	245,608	234,246	(11,362)			1,973,027		1,931,100		(41,926)
Operating profit/(loss)	\$125,869	\$130,316	(\$4,447)			\$970,214		\$971,309	=	(\$1,096)
Nonoperating revenues (expenses):										
Interest Income	-	-	-			-		-		-
Interest expense	(25,848)	(25,848)	0			(227,959)		(227,951)		(8)
Net incr/(decr) in fair value of investments	-	-	-			L		-		-
Realized gain/(loss)							_			-
Net nonoperating revenues (expenses)	(25,848)	(25,848)	0			(227,959)		(227,951)		(8)
Net profit/(loss)	\$100,021	\$104,468	(\$4,447)			\$742,254	-	\$743,358		(\$1,104)
		·								

- A) Variance is due to a higher than budgeted lease renewal rate for one of the buildings tenants.
- B) Variance is due to higher than budgeted utility expense.
- C) Variance is primarily due to higher than budgeted valet parking expense.

Eden Medical Building Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended February 28, 2023

Operating revenues Rental income CAM Reimbursement Other Income/Tenant Reimbursements Total operating revenues
Operating expenses Legal Fees Management Fees Utilities (Gas, Electric & Water) Repairs & Maintenance Insurance Other Direct Costs Amortization Depreciation Total operating expenses
Operating profit/(loss)
Nonoperating revenues (expenses): Interest income Interest expense Net incr/(decr) in fair value of investments Realized gain/(loss) Net nonoperating revenues (expenses)
Net profit/(loss)

FEBRUARY									
	Actual	E	Budget Variance						
\$	62,727	\$	62,727	\$					
Ψ	30,218	Φ	30.218	Φ					
	631		350		281				
	\$93,575		\$93,294	_	\$281				
	Ψ00,010		Ψ00,20 τ		ΨΖΟΙ				
	- 700		- 700		- (0)				
	3,738		3,732		(6)				
	8,002		6,540		(1,462)				
	17,767 894		17,897		130				
	4,095		862 3,480		(C4E)				
	1,819		1,819		(615)				
			39,968		-				
-	39,968		74,298	_	(1,952)				
	76,283								
	\$17,293		\$18,996		(\$1,704)				
	-		50		(50)				
	-		-		-				
	-		-		-				
			_		-				
			50		(50)				
	\$17,293		\$19,046		(\$1,754)				
				4					

YEAR TO DATE Actual Budget Variance										
	Actual	V	ariance							
\$	501,005	\$	501,005	\$	(0)					
	239,235		239,235		-					
	3,387		2,800		587					
	\$743,627		\$743,040		\$586					
	-		-		- '					
	29,165		29,709		544					
	65,047		60,188		(4,859)					
	140,167		144,472		4,305					
	6,937		6,650		(287)					
	26,050		26,823		773					
	14,909		14,931		22					
	327,793		327,792		(1)					
	610,069		610,565		496					
	\$133,558		\$132,475		\$1,082					
	10		400		(390)					
	-		-		-					
	-		-		-					
				_	-					
	10	_	400	_	(390)					
	\$133,568		\$132,875		\$692					

A) Variance is due to higher than budgeted utility expense.

Community Services Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended February 28, 2023

Operating revenues Rental income Interest income Total operating revenues
Operating expenses Consulting Community Education/Communciations Grants to service providers Amortization Depreciation Total operating expenses
Operating profit/(loss)
Nonoperating revenues (expenses): Interest expense Net incr/(decr) in fair value of investments Realized gain/(loss) Net nonoperating revenues (expenses)
Net profit/(loss)

		1/-	d a s 4		ual	A -
	riance	Vai	dget	Bu	ual	A
	-	\$	-	\$	-	\$
	-		-		-	
	\$0		\$0		\$0	
			4.750		4.750	
	-		1,750		1,750	
A	656		3,611		2,956	
			26,500		26,500	
			-		-	
	-	_	-			
	656		31,861		31,206	
	\$656		31,861)	(31,206)	(:
	-		-		-	
	-		-		-	
	4		-		-	
	\$0		\$0		\$0	
	\$656		31,861)	(5	31,206)	(5

YEAR TO DATE											
Α	Actual Budget				riance						
\$	-	\$	-	\$	-						
	\$0		\$0		\$0						
(\$	14,000 24,292 640,998 - - 679,290		14,000 31,589 220,998 - - - 266,587	(7,297 420,000) - - 412,703)						
(\$	- - - \$0 6679,290)	(\$2	- - - \$0 266,587)	(\$	- - - \$0 412,703)						

A Variance is due to lower than budgeted community communications expense.

District Office Statement of Revenues, Expenses and Changes in Net Assets For the Month Ended February 28, 2023

	FEBRUARY				1	YEAR TO DATE						
	Actual		Budget	V	ariance	1	Г	Actual		Budget	V	ariance
Operating revenues						1	\Box					
Interest income	\$ 12,474	\$	6,500	\$	5,974		\$	89,696	\$	52,000	\$	37,696
Total operating revenues	\$12,474		\$6,500		\$5,974	A		\$89,696		\$52,000		\$37,696
Operating expenses												
Salaries & Benefits	49,380		48,843		(537)		ı	386,850		385,343		(1,508)
Consulting	3,031		40,500		37,469	В	l	6,734		45,103		38,369
Legal Fees	34		3,854		3,821	С	l	1,076		4,588		3,512
Audit Fees	1,733		1,878		145		ı	13,666		14,388		721
Public Relations	67		67		1		ı	532		536		4
Repairs & Maintenance	425		435		11		l	3,396		3,780		384
Investment Fees	-		-		-		ı	9,081		8,500		(581)
Insurance	3,404		3,333		(71)		l	27,230		26,666		(564)
Purchased Services	3,831		3,763		(68)		l	35,196		39,138		3,943
Other Direct Costs	1,953		1,785		(168)		l	19,004		14,293		(4,711)
Election Expense	27,861		208,333		180,472	D	l	319,528		500,000		180,472
Depreciation	296		296		-			2,366		2,368	_	2
Total operating expenses	92,013		313,087		221,074	1		824,658		1,044,702		220,044
Operating profit/(loss)	(\$79,539)		(\$306,587)		\$227,048	1		(\$734,962)		(\$992,702)		\$257,740
Nonoperating revenues (expenses):												
Interest expense	-		1		-		l	-		-		-
Net incr/(decr) in fair value of investments	(59,174)		(59,174)		-		l	(88,934)		(88,934)		-
Realized gain/(loss)	(1,059)		(1,059)		-		l	(16,232)		(16,232)		-
Other Income	0		0		-			0		0		-
Net nonoperating revenues (expenses)	(60,233)		(60,233)		-		_	(105,166)	-	(105,166)		-
Net profit/(loss)	(\$139,772)		(\$366,820)		\$227,048		_	(\$840,128)	(\$	1,097,868)		\$257,740
						I	_					

- A) Variance is due to higher interest income than budgeted.
- B) Variance due to the boards decision to postpone the re-engagement of Lighthouse Public Affairs to assist the District with obtaining taxing authority.
- C) Variance is due to lower than budgeted legal fees.
- D) Variance is due to lower than budgeted election expense.

Eden Township Healthcare District

Combining Statement of Net Assets February 28, 2023

(With Comparative Totals as of June 30, 2022)

	District Office February 28, 2023	ı	Dublin Gateway LP February 28, 2023		den Medical Building bruary 28, 2023		en Healthcare District ruary 28, 2023		en Healthcare District ine 30, 2022
Assets	-				,			_	1110 00, 2022
Current assets:									
Cash, equivalents and deposits	\$ 246,493	\$	82,570	\$	3,344	\$	332,407	\$	478,962
Restricted cash and investments			-		-	1	-		(10)
Accounts receivable	**		6,222		-		6,222		2,007,259
Prepaid Expenses	35,024		13,311		4,377		52,712		30,400
Interest Receivable	37,506	_					37,506		14,416
Total current assets	319,022	- (102,104	·	7,721		428,848		2,531,037
Investments	6,217,000		-		-		6,217,000		4,264,683
Deposit			~		-		- 1		3:
Other	90		439,153		106,232		545,385		494,023
Capital assets:	-		-		-		- 1		=
Construction in Progress	31		-		-		- 1		<u> </u>
Nondepreciable			11,000,000		2,005,082		13,005,082		13,005,082
Depreciable	7,390	_	14,079,335		3,999,277		18,086,001	-	19,230,276
Total assets	\$ 6,543,412	\$	25,620,592	\$	6,118,312	\$	38,282,316	\$	39,525,101
Liabilities and net assets Current liabilities:									
Accts payable and accr'd liab	\$ 433,057	\$	103,968	\$	18,067	\$	555,092	\$	328,959
Taxes payable	2		40,088		-		40,088		₹.
Interest payable	¥		25,848		-		25,848		28,702
Security deposits payable	*		114,502		52,820		167,322		167,322
Unearned rent			54,176		1,718		55,894		52,121
Grants payable	52,501	-					52,501	_	66,667
Total current liabilities	485,558	_	338,582		72,605		896,745		643,771
Sutter Damages Award payable	4,342,439						4,342,439		4,342,439
Loan payable (Building Loan)			10,176,039				10,176,039		10,550,971
Total non-current liabilities	4,342,439	_	10,176,039				14,518,478		14,893,410
Total liabilities	4,827,997		10,514,621		72,605		15,415,223		15,537,181
Net assets									
Invested in cap assets, net of debt	7,390		14,903,295		6,004,359		20,915,044		21,684,385
Restricted Unrestricted	1,708,025		202,678		41,346		1,952,049		2,303,533
Total net assets	1,715,415		15,105,972		6,045,705		22,867,093		23,987,918
Total liabilities & net assets	\$ 6,543,412	\$	25,620,592	\$	6,118,312	\$	38,282,316	\$	39,525,101